firefinch
software development

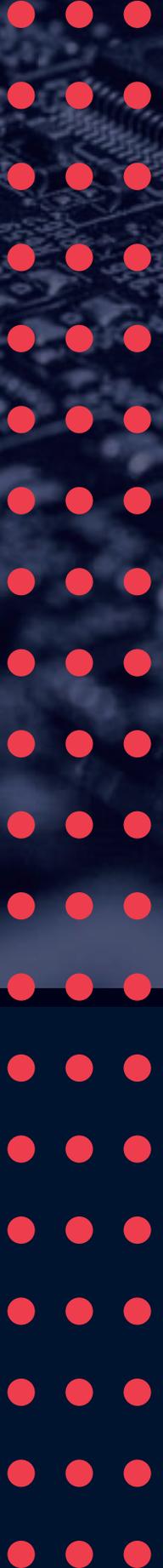# About us

What makes Firefinch unique?

When you want bespoke software, you need a team who will understand your business.

Our team has decades of experience developing software for life sciences. We understand the challenges you face in turning your ideas into commercial reality. **At Firefinch, we speak your language.**

What kinds of work do we do?

We can provide solutions for desktop, cloud, firmware and embedded applications; and we have worked on projects that range from small prototypes, up to large systems that manage entire businesses.

Previous solutions that we have built include:

- LIMS and QMS Systems
- Hardware Integration solutions
- MRP Systems
- Data Analysis Platforms
- IoT Devices
- Algorithm Development & Validation
- Novel Laboratory Instrumentation
- Imaging & Signals Analysis Applications

How do we work with clients?

We provide a flexible approach to client engagement, ranging from short-term consultancy work such as feasibility studies and echnical assessments, through to supplying complete development teams. We can also support businesses by embedding staff within existing development teams.

What can you expect?

Complete Project Management:
You will have a dedicated project manager and team of developers to ensure you have consistent visability and timely delivery.
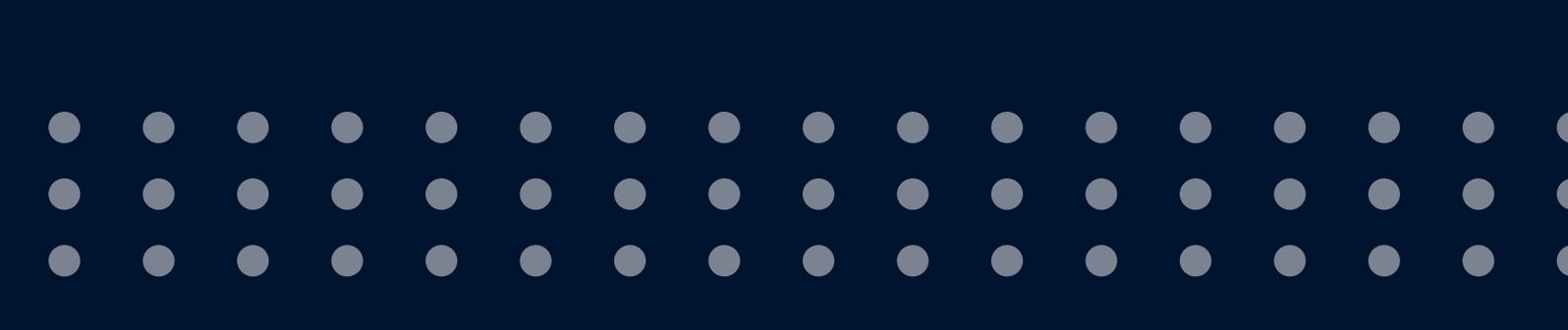
Agile Development:
Our processes help to ensure that we can respond when your requirements change.

IP and Protecting your idea:
You will keep 100% of the rights to your idea, and complete access to all source code.

Flexible support:
We can provide long term support, or help hire a team for internal knowledge transfer.

Developing your product

Developing a new product or service for your business is challenging.

Software can be key, either as a core component of your idea, or the tool that helps you deliver for your customers.

Firefinch are experts in supporting product development and manufacturing, and can help you deliver.

> **In the early days of our business, the co-founders needed to create a Minimum Viable Product to demonstrate our innovation to investors and potential customers. Firefinch brought a range of skills, vital for product development, and proved to be a knowledgeable, trustworthy and supportive partner. Every member was a pleasure to work with and I would recommend them highly.**

Dr Tiffany Wood, CEO (Dyneval)

Supporting your business

Firefinch develop bespoke software solutions for businesses of all shapes and sizes.

Our approach builds on gaining a deep understanding of your business and its unique challenges.

This enables us to develop solutions that enhance your existing processes and optimise efficiency. This can help you stay ahead of competitors whilst making a positive impact to your bottom line.

Our end-to-end service means we can plan and design the perfect system for you, manage the project through to delivery and provide ongoing maintenance for your new application.

> **We challenged Firefinch with the task of designing and implementing a solution that was bespoke to our industry, products and processes that would help us to continually improve and drive our business forward whilst meeting compliance expectations.**
>
> **Throughout the process Firefinch have and continue to provide a friendly and personal service taking the time to truly listen to our needs as well as learn how we operate in order to provide the best solution possible.**
>
> **This truly collaborative process has resulted in increased process efficiencies and stock management which has seen improved turnaround times and real cost savings of over £50k per annum. I cannot recommend this company highly enough.**

Adam Stewart, Manufacturing Manager (CCHM Ltd)

Who we are

We were founded in 2017 by a senior scientist and software development team from a multinational biotech.

Since then, we have grown rapidly year on year bringing in specialist skill sets from other sectors with every recruit and have customers across the UK and Europe.

Our in-house teams run projects from conception to delivery. We utilise both best practice and experience to get the right balance between cost and complexity. As a result, we offer innovative and practical solutions to a wide variety of product development and business challenges.

> **Firefinch integrated quickly and easily into our project with excellent communication throughout. This enabled us to rapidly progress our project while ensuring that the scope was closely adhered to. We would happily work with Firefinch on other projects in the future.**

David Forrest, Engineer (SwiftTG)

Our Clients

Our clients come from start-ups, established SMEs, universities, and multinationals.

From medical and healthcare professionals, academics, researchers, product designers, product owners, research and development teams and lone inventors, across a range of sectors.

We work with anyone who has a brilliant idea and wants to turn this into commercial reality.

Get in touch

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